



e-Aero
E-commerce platform

Aerolabs

IT development for Airlines

For Airlines who want to sell more online We offer new e-commerce platform which provides fast search and business process optimization.

Our IT development experience for the Airlines for over 10 years. During this time we have accumulated a unique experience with an experienced team of **20+** Travel Technology Professionals.

- **Alex Stolyarov** – Project manager with 5 year experience in Airlines industry
- **Pavel Pantelev** – Head of E-commerce Transaero Airlines with 12 year experience in Airlines industry
- **Oleg Gruzdev** – Lead architect with 5 year experience in Java development

We drive revenue and loyalty for Airlines and online travel portals.

Founded in 2011 with headquarters in Moscow, Russia.



We are trusted

Aerolabs is part of <http://aeroinform.aero>
Group one of the key developer PJSC
"Aeroflot - Russian airlines "



Aerolabs was Chief IT developer for JSC
"Transaero Airlines" for many years



Aerolabs is one of the key developers of
state-owned Air Moldova airline



Aerolabs is one of the developers
of Ostrovok.ru - a leading hotel operator



Over the years we have worked
with leading tour operator in Russia
Biblio-Globus



What we propose?



**AERO
LABS**

**We propose Integrated E-commerce platform for your
Airline (Internet Booking Engine)**

Expected Result:

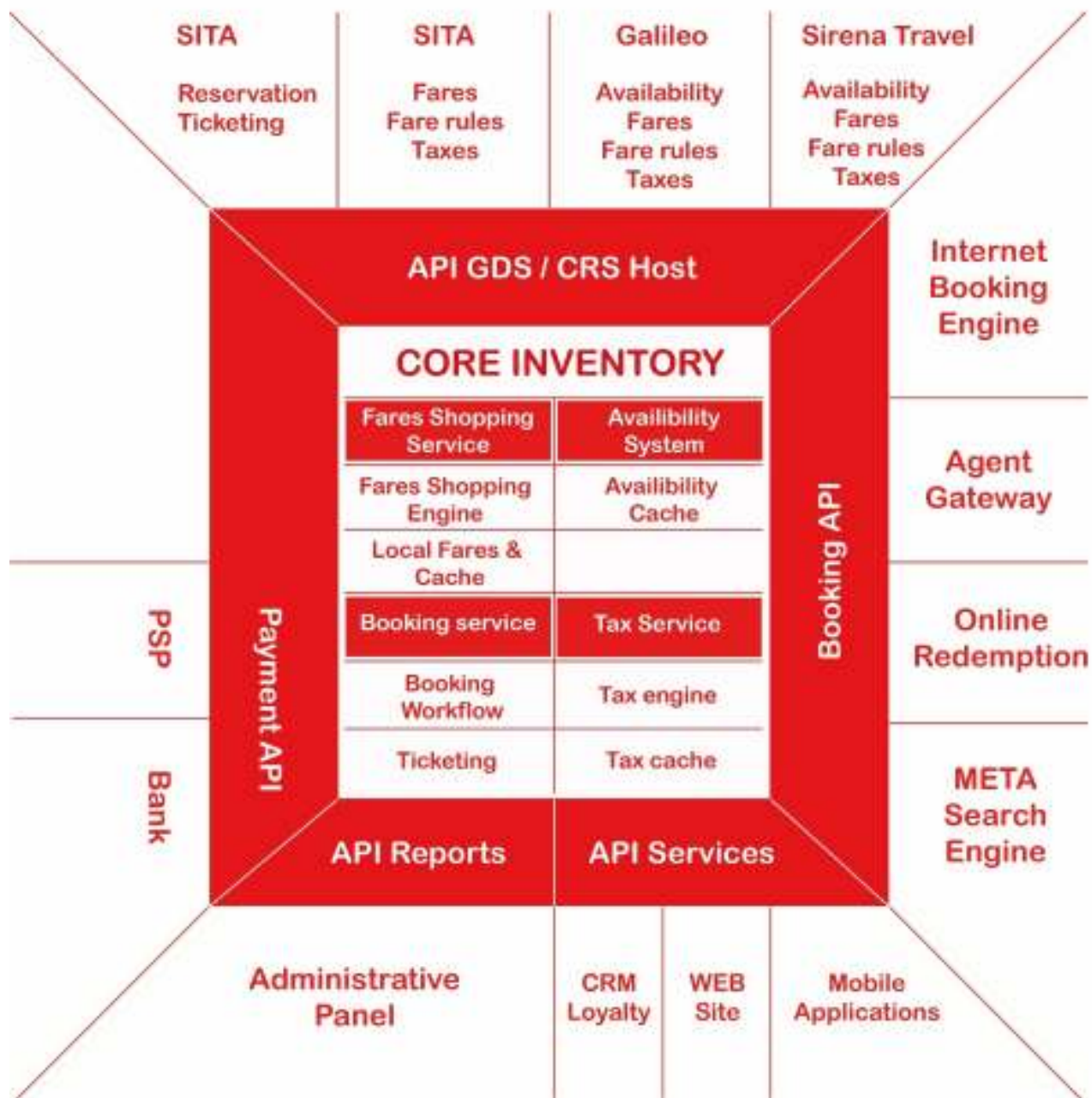
Increased WEB-sales by 50%/year

Reduce costs on IBE up to 40-50%.

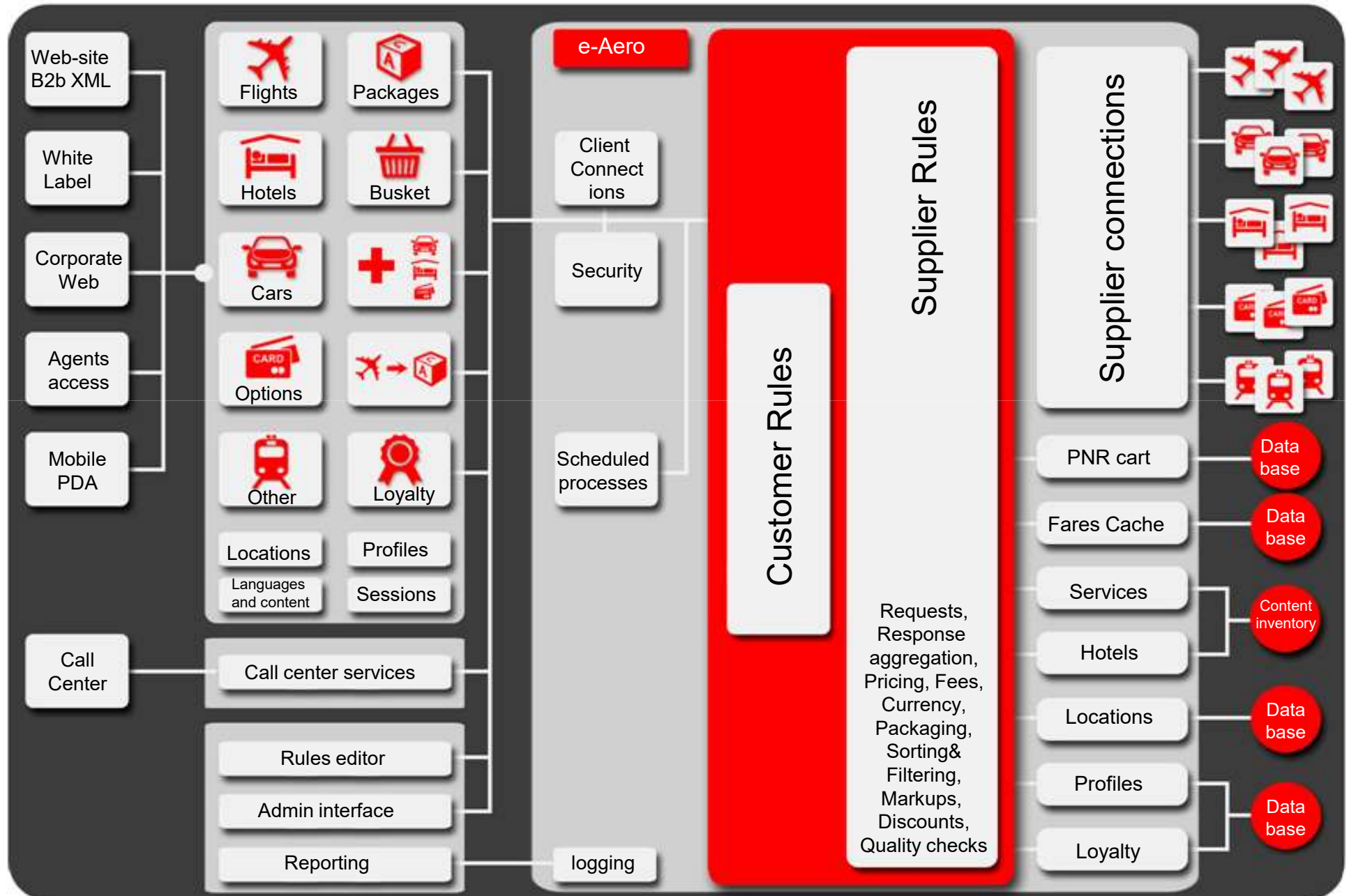
Return customers growth 20-30%

Flexible Internet Booking Engine solution – up to 10 updates
per month.

AeroLabs e-Aero



e-Aero e-Commerce platform



Aerolabs – Products & Services

Usability, Web-
design

E-commerce
products

Web-Check-In

Consulting in
Aviation industry

CRM & Loyalty

Self Check-In
& Baggage
Terminals

CEO –
promotion

Payments
Systems

iOS, Android,
Windows Phone

Individuality in the details,
Perfection in the development...



2014-2015 years E-commerce results

1

1 500 000 PNR

2

4 000 000 Passenger segments

3

12 000 000 Web Check-In segments

4

5 000 000 USD saved for Airlines

5

1 800 000 Loyalty customers



Up-time
99.8%



Aerolabs – Our experience



CHRONOPAY



VTB24

Большое преимущество



Travelport

Galileo



GAZPROMBANK



ЕВРОСЕТЬ

SIRENA



TRAVEL



Lufthansa Systems



United Card Service

Sabre / Airline Solutions.

РБС

рунет бизнес системы

ПОТЕНЦИАЛ СИСТЕМ ДЛЯ ЛЕГКОЙ КОМЕРЦИИ

amADEUS

Your technology partner

